

**2006**  
**ANNUAL REPORT**

**Penobscot Bay YMCA**



**We build,  
strong kids, strong families  
and strong communities.**

**Penobscot Bay YMCA  
1913 - 2007**

**Annual Member Meeting  
April 10, 2007**

6:00 PM **Social and Refreshments**

6:15 PM **Welcome**

Joe Curll  
President,  
Board of Directors

**\*PB Y Organization Overview**

- \*Financial
- \*Membership/Programs
- \*Facility
- \*Capital Campaign
- \*Strategic Position

Troy Curtis  
Executive Director

**\*Staff Recognition and Service  
Awards**

Troy Curtis

**\*Recognition of PB Y Volunteers/  
Board Member Recognition**

Joe Curll

**\*Board Development Report**  
\*New Board Member Election

Anne Edwards

**\*Welcome New Board Members/  
Announce Next Years Officers**

Mike Pierce

**\*Questions & Answers**

YMCA Board of Directors  
& Troy Curtis

7:00 PM **Adjournment / BOD Meeting Call to Order**

Dear YMCA Members,

The mission of the Penobscot Bay YMCA is to develop the spirits, minds and bodies of individuals living and working within our primary service area.

With this mission always in mind, we as the Board of Directors and staff feel that 2006 was a very successful year. We employed 160 full and part time staff and enlisted the help of more than 200 volunteers and experienced a 10% growth in programs, ending the year with nearly 15,000 registrations. Financially 2006 saw a modest surplus of \$41,050 in operations in an operating budget of \$2.7 million..

In order to continue to address our mission and to ensure that we will be able to continue providing programs and services, the YMCA Board of Directors employed George Mueller, our previous Executive Director, to organize a capital campaign consisting of board members and several community volunteers. The campaign's goal was to eliminate the \$2,300,000 debt that remained from the construction of our new YMCA building. As you know, this debt threatened our efforts to provide scholarships, maintain a quality staff and to provide a variety of services to our region. We are pleased to announce that over \$1.9 million of our fundraising goal has been achieved.

As this association moves forward we must find a way to eliminate the remaining debt and build an endowment that will support future capital improvement needs. Congruently, the Annual Scholarship Campaign (ASC), which remains the heart and soul of our annual fundraising efforts, must continue to grow and be a vital component to our yearly budget. I encourage each of you to participate in this year's ASC, at any level possible.

On behalf of the Board I would like to recognize the efforts of our employees, volunteers, board members, and many friends of the YMCA who assist us in our efforts to improve our organization. It has been a pleasure working with each of you over the past two years of my presidency, and I would like to thank everyone who has contributed to make this organization the success that it is today.

Joe Curll  
President, YMCA Board of Director

April 10, 2007

Dear Members and YMCA Supporters,

An important measure of a YMCA's success is not how many members we add to our roster. It is not how many pounds our wellness participants lift... or lose. It is not even how many children we teach to swim.

All of those things are important, of course, and we are happy when they add up to measurable accomplishments. But what make me feel the best when I end each day of work is how well we serve families in need, including children who otherwise would not be exposed to the character building values that are the core of our mission at the YMCA. It is about how we touch people and enrich lives by always providing quality services.

Everyone is welcomed at the YMCA regardless of race, sex, residence, religion, and of course, the ability to pay. When a prospective member enters our facility for the first time they are not asked "Who are you," or "Where are you from?" but instead "What would you like to accomplish?" and "How can we help you? Nearly every board and staff member can tell you wonderful stories about how the YMCA has served our community over the year, impacting one life at a time.

In 2006 our YMCA set an all-time record by distributing \$109,980 in scholarships and unpaid services to our region. This is a 29% increase compared to 2005. Nearly 1000 individuals and families benefited from these services and activities. Requests and awards of financial assistance at the YMCA are confidential. Members never know whether the person next to them on the treadmill or in a yoga class are paying a full or discounted fee. Children in summer camp are treated the same, whether they are on a scholarship or pay a full rate. Both receive the same quality experience.

Our YMCA family includes members, program participants, visiting guests and, of course, our financial supporters. To those individuals and families that give each year to the Annual Scholarship Campaign and to everyone who supports the YMCA through our fundraising events, I would like to express my deepest gratitude. We cannot provide the wonderful programs and services available at the Y without your continued support.

This year we have a very aggressive Annual Sustaining Campaign goal of \$150,000 to support our scholarship program. Please consider giving to this very important cause and be part of ensuring that the YMCA continues to fulfill its mission of "building strong kids, strong families, and strong communities."

Sincerely,

Troy Curtis  
Executive Director



## YMCA Scholarship Information

|                                  | Scholarship Dollars Given | Individuals Served |
|----------------------------------|---------------------------|--------------------|
| Membership Scholarships          | \$40,756.00               | 413                |
| Complimentary Memberships*       | \$39,218.42               | 221                |
| Military/Active Duty Memberships | \$16,153.00               | 85                 |
| Program Scholarships             | \$2,920.00                | 52                 |
| Camp Scholarships                | \$10,934.45               | 258                |
| <b>Total</b>                     | <b>109,981.87</b>         | <b>1029</b>        |

*\*Includes: Clergy, Honor Society, Non-Profit Donation Requests*

### Sources provided by the following groups/campaigns:

Knox County Community Health Coalition

YMCA Annual Scholarship Campaign

United Midcoast Charities

Legacies and Bequests

YMCA Boat Auction

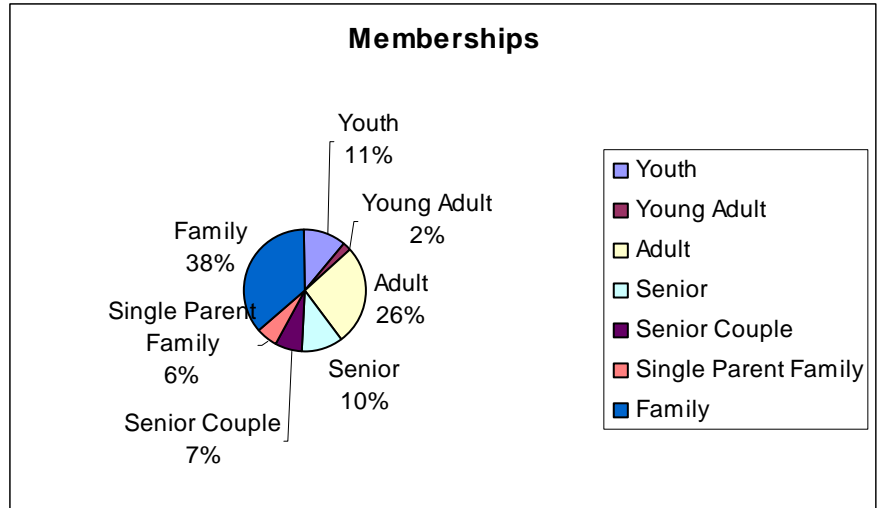
YMCA Super Raffle

MBNA Foundation

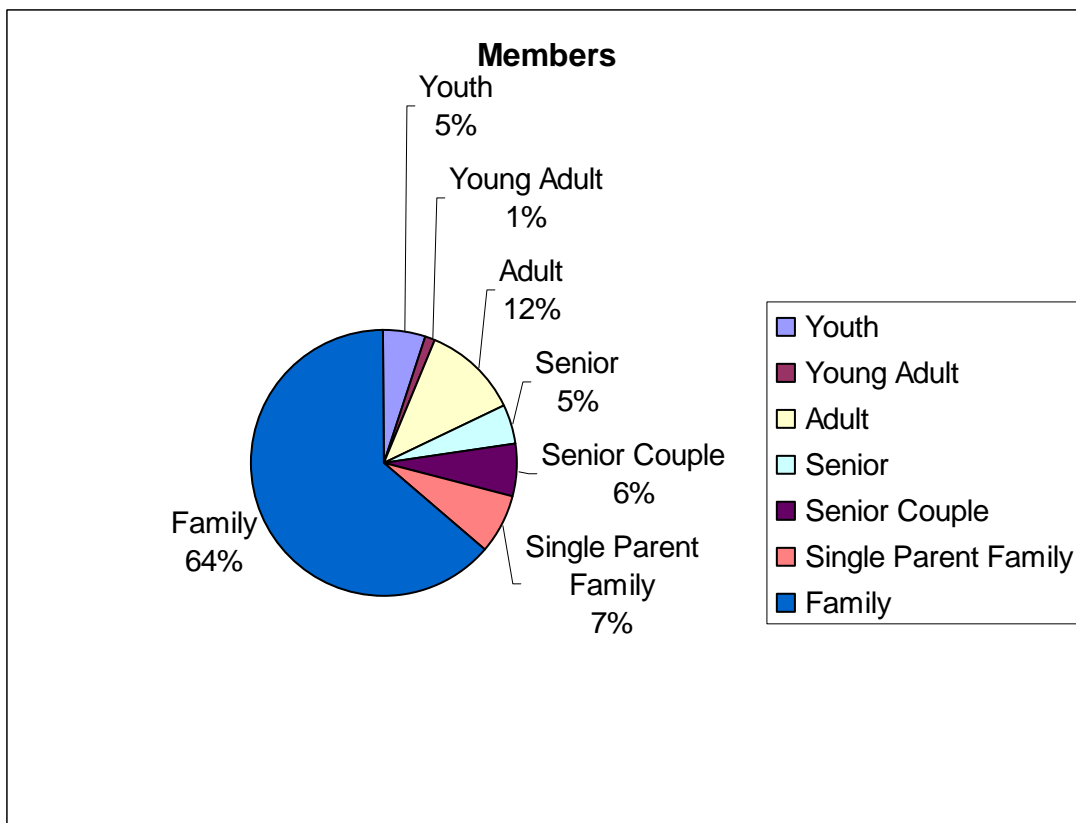
Civic Groups

# Membership Information

| Memberships          | December 31, 2006 |
|----------------------|-------------------|
| Youth                | 236               |
| Young Adult          | 45                |
| Adult                | 549               |
| Senior               | 215               |
| Senior Couple        | 154               |
| Single Parent Family | 121               |
| Family               | 764               |
| <b>Total</b>         | <b>2084</b>       |

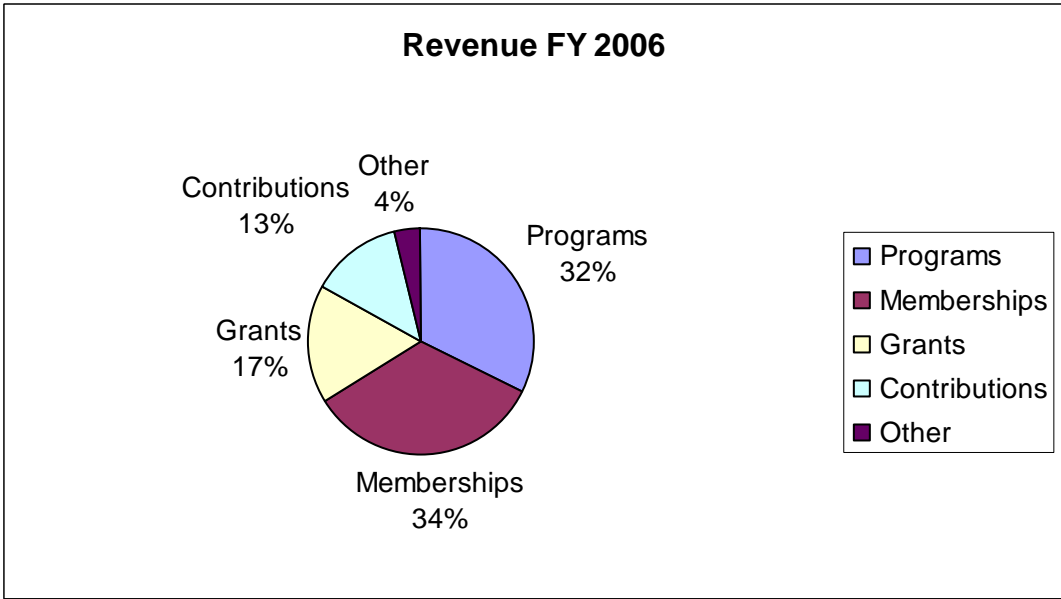


| Members              | December 31, 2006 |
|----------------------|-------------------|
| Youth                | 253               |
| Young Adult          | 46                |
| Adult                | 561               |
| Senior               | 217               |
| Senior Couple        | 307               |
| Single Parent Family | 346               |
| Family               | 3010              |
| <b>Total</b>         | <b>4740</b>       |

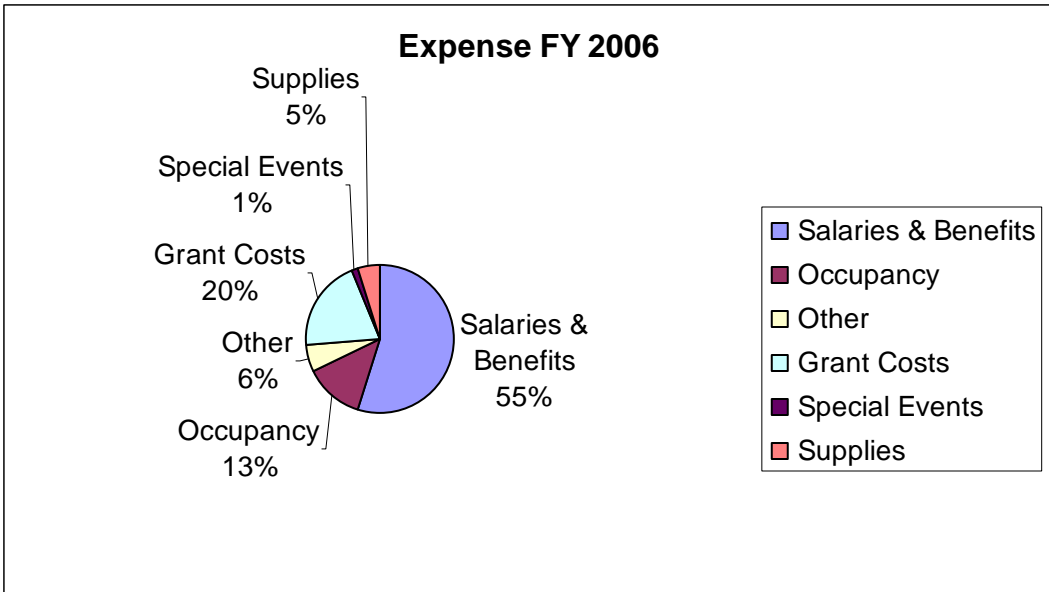


# Financial Information

| REVENUE FY 2006 |                     |             |
|-----------------|---------------------|-------------|
| Programs        | \$ 885,593          | 32%         |
| Memberships     | \$ 916,522          | 34%         |
| Grants          | \$ 462,943          | 17%         |
| Contributions   | \$ 359,715          | 13%         |
| Other           | \$ 100,966          | 4%          |
| <b>Total</b>    | <b>\$ 2,725,739</b> | <b>100%</b> |

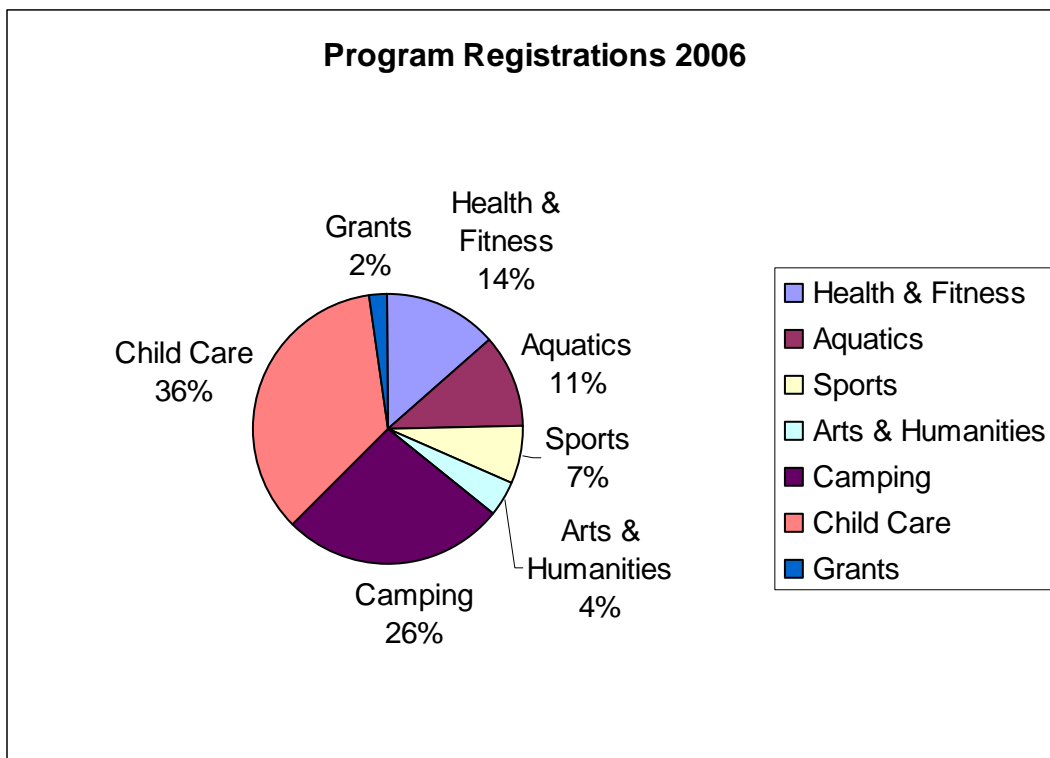


| EXPENSE FY 2005     |                    |             |
|---------------------|--------------------|-------------|
| Salaries & Benefits | \$1,504,799        | 55%         |
| Occupancy           | \$346,476          | 13%         |
| Other               | \$164,500          | 6%          |
| Grant Costs         | \$546,932          | 20%         |
| Special Events      | \$39,974           | 1%          |
| Supplies            | \$128,256          | 5%          |
| <b>Total</b>        | <b>\$2,730,937</b> | <b>100%</b> |



# YMCA Program Information

| Program Registrations 2006         |               |
|------------------------------------|---------------|
| Health & Fitness                   | 2036          |
| Aquatics                           | 1624          |
| Sports                             | 1043          |
| Arts & Humanities                  | 624           |
| Camping                            | 3922          |
| Child Care                         | 5265          |
| Grants                             | 327           |
| <b>Total Program Registrations</b> | <b>14,841</b> |



# **Penobscot Bay YMCA**

## **2007-2008 Officers**

**President – Mike Pierce**  
**Vice President – Jim Butler**  
**Vice President – Carmen Felix**  
**Secretary – Jim Bowditch**  
**Treasurer – Don Abbott**

## **2007- 2008 Members**

**Sally Fernald**  
**Gary Neville**  
**Joan Phaup**  
**Scott Fletcher**  
**Anne Edwards**  
**Pat Duncan**  
**Neal Williamson**

## **2007 Nominees**

**Becky Brace**  
**Theo Berez**  
**Blaine Buck**  
**Joe Curll**  
**Ned Kyle**  
**Neale Sweet**

## **Honor Society Members**

**Robert Daigle**  
**Frank Beane**  
**Allen Fernald**  
**Susan Flynn**  
**Marge Jones**  
**Steve Mansfield**  
**John Sherman**  
**Nancy Watson Symington**

**Notice of Annual Meeting of the  
Penobscot Bay YMCA  
and  
Nominations to the Board of Directors**

**Article III Membership**

Section 1. Any person signifying sympathy with the purposes of the Association, who pays all membership dues or donates an equivalent amount to the Association annually, and who complies with any other membership requirements, may become a member of the Association. No person shall be denied membership by reason of sex, race, color or creed.

Section 2. Any member eighteen years of age or older shall be a voting member of the Association.

Section 3. The responsibilities of voting members shall be:

- To help in achieving the purposes of the Association
- To comply with financial and other membership requirements
- To elect the Association's Directors
- To serve the Association, if elected or appointed to office
- To represent the Association at state and national YMCA levels, if duly authorized.

**Article IV Association Meetings**

**(2007 Annual Meeting: 6:00 PM, Tuesday, April 10, 2007 at Penobscot Bay YMCA)**

Section 1. There shall be an annual meeting of the Association within 120 days after the close of the Association's fiscal year, at such time and place as the Directors may provide, at which meeting the Board of Directors shall report to the membership upon the state of the Association. Notice of this meeting shall be given to all voting members by publication and building signage not less than ten nor more than fifty days before the date of such meeting.

Article V-Election of Directors

Section 1. The annual election of Directors shall be held at the annual meeting. At that time, there shall be chosen by ballot up to eight Directors (one-third of the legal number of Directors), each of whom shall hold office for three years, or until their successor shall have been elected and qualified. In addition, a sufficient number of Directors shall be elected to fill any then existing vacancies on the Board of Directors.

Section 2. At a regular meeting of the Board of Directors, at least thirty days preceding the annual meeting of the Association, the President shall appoint a Nominating Committee of five to nominate members for election to the Board of Directors. This Committee shall consist of three members of the Board whose terms of office do not expire at the next election, and two members from the voting membership of the Association. At least fifteen days before the election, the Nominating Committee shall post conspicuously in the Association's building a copy of this section of the Bylaws, together with names of members that they nominate. Any fifteen voting members of the Association may be present in writing to the Nominating Committee, not less than ten days before the annual election, the name(s) of any voting member(s) they wish to nominate. Such name(s) shall be posted immediately by the Nominating Committee. No person shall be eligible for election as Director unless his/her name shall have thus been submitted to, or nominated by, said Committee.

Section 3. All elections shall be by ballot. The Board of Directors shall have the power to prescribe the place and manner of balloting and the method of ascertaining and recording the results. The Nominating Committee shall have charge of the election, count the ballots, and certify the election returns to the Association.

The following named individuals have been nominated for election to the Penobscot Bay YMCA's Board of Directors. These names and all other presented in accordance of the YMCA's Bylaws (Article V) will be voted upon at the April 10, 2007 Annual Meeting:

**Class of 2010**

|   |                    |
|---|--------------------|
| <b>*Ned Kyle</b>                                | <b>*Neal Sweet</b> |
| <b>*Joe Curll</b>                               | <b>Becky Brace</b> |
| <b>*Blaine Buck</b>                             | <b>Theo Berez</b>  |
| <i>*Currently serving on Board of Directors</i> |                    |

**[ ] Approve Nominees**

**[ ] Do Not Approve Nominees**

Sincerely,  
Jim Bowditch, Nominating Committee Chair